



MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

November 4, 2006

The Directors names in these minutes of the California Youth Soccer Association-South, constituting the Board of Directors of said California Corporation, held their regular meeting November 4, 2006 at the State Office in Fullerton, California. President and Chairman of the Board, Gregory Falk, called the meeting to order at 9:10 am. A quorum was present.

Present:

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| <input checked="" type="checkbox"/> Gregg Falk, President | <input checked="" type="checkbox"/> John Mullen, District 2 Commissioner |
| <input checked="" type="checkbox"/> Paul Doty, Vice-President | <input checked="" type="checkbox"/> Anna Murphy, District 3 Commissioner |
| <input checked="" type="checkbox"/> David De Leon, Vice-President | <input checked="" type="checkbox"/> Derek Barraza, District 4 Commissioner |
| <input checked="" type="checkbox"/> Ken Goldman, Treasurer | <input type="checkbox"/> Rito Chisholm, District 5 Commissioner |
| <input checked="" type="checkbox"/> Michael Dawson, Secretary | <input checked="" type="checkbox"/> Ann Shoemake, District 6 Commissioner |
| <input checked="" type="checkbox"/> Chris Gallup, District 1 Commissioner | <input checked="" type="checkbox"/> Lois Sanford, District 7 Commissioner |

Also present for various portions of the meeting:

John Weinerth, COO

Luis Salcedo, Director of Competition & Membership Development

David Lamb, Dir. of State Tournaments

Johnny Garza, State Cup Committee

Cindy Garza, State Cup Committee

Frank Sanford, Tournament Committee Chair

Sandy Castillo, TOPSoccer

Steve Hoffman, Dir. of Coaching and ODP

Stormy Medley, Assistant District 5 Commissioner

Heros Baghoumian, SYRA

Adrian Marquez, CORIS/Corp. Office

Steve Marques, League Account Manager

Cindy Barraza, Tournament Committee

Agenda (some items taken out of order):

The minutes of the previous Board meeting were reviewed.

Motion #1 Mr. Paul Doty moved the minutes of the October 7, 2006 meeting be approved as written. Mr. David De Leon seconded.
Motion passed unanimously.

President's Report: Presented by Mr. Gregg Falk. Mr. Falk welcomed Ms. Stormy Medley to the meeting as the Commissioner-elect for District 5.

Mr. Falk discussed the events of the USYS Region IV workshop which was held recently in Seattle. Among other issues, the Regional League was passed. The meetings were run by the new

Region IV Commissioner, Ms. Jolene Woodhave. Ms. Charlie Enzler has resigned as chairperson of the PAD Committee.

COO Update: Presented by Mr. John Weinerth. *See written report.* Mr. Ken Goldman asked about the \$200,000 coaching education grant from the Amateur Athletic Foundation (AAF) that is pending AAF approval, and asked if those monies would be general fund monies or coaching education monies. Mr. Weinerth explained the monies would be restricted for AAF/Cal South conducted courses as per the grant and would more than likely help reduce the overall coaching education expenditures in some ways. The grant will not activate until March if approved at their February 2007 Board of Directors meeting.

Marketing and Recreation Update. Presented by Mr. Jonathon Murtaugh. *See written report.* Mr. Murtaugh noted the update on the written report is they are getting a very good and positive response from potential exhibitors for Soccer Nation. Ms. Anna Murphy asked if sponsors are paying promptly and completely. Mr. Murtaugh replied in the affirmative. Mr. Goldman noted payments are received within sponsorship contractual terms, which may not line up with our fiscal year so reporting may not reflect receipt as one might expect.

Competitions and Membership Development Update. Presented by Mr. Luis Salcedo. *See written report.* Mr. Salcedo noted the sales efforts for tournament software per our contract with ADG are beginning. This will be providing a great product and service for our members while also providing incremental income stream for the association. Efforts are underway to translate Cal South organizational materials (Rules and Regulations, and Bylaws) into Spanish and provide greater service for our Spanish speaking members.

Special Item: Angela Rodriguez, Registrar for Cyprus Football Club and Linda Santana, Treasurer for the league and representing the team in question, presented a request for an Under-19 registered team to be re-registered in the Under-18 age group and play in National Cup as an Under-18. The team is Under-18 age eligible, but was registered in Under-19 for play in the Coast Soccer League. Discussion centered on the National Cup rules and the Cal South inability to approve such a waiver. Mr. Steve Hoffman volunteered to help the team with college scouting issues related to the situation.

Motion #2 Ms. Anna Murphy moved the Cyprus Girls Under-19 team be allowed to re-register as an Under-18 team for National Cup play. Mr. John Mullen seconded. Motion was unanimously denied.

Coaching Education & ODP Program Update. Presented by Mr. Steve Hoffman. *See written report.* Mr. Hoffman emphasized the conflict that is on-going with National ODP over the Thanksgiving National Camp and the costs of attending. Cal South has been working hard over the years to make ODP National Camp available and affordable for all children. Cal South will continue to work to ensure the best players are selected for ODP and not just those who have the availability to pay.

Corporate Office Update. Presented by Mr. Adrian Marquez. *See written report.* Mr. Marquez included a proposed by-law change that would allow leagues to vote their qualified votes at the AGM regardless of the number of credentialed persons are present (e.g. one credentialed person could vote the entire number of votes). Discussion included the fact our parent organizations both allow voting in this fashion. Discussion also included the insertion of “in good standing”

into the bylaws and the need to determine what leagues may not be in good standing with respect to AGM voting. Credential *See written proposed by-law change.*

Motion #3 Mr. Goldman moved the bylaw change be presented to the Board as written. Mr. Chris Gallup seconded.
Motion passed unanimously.
Vote on accepting the By-law change was passed unanimously.

League Account Management Update. Presented by Mr. Steve Marquez. *See written report.* Mr. Marquez noted a new League Health Report will be distributed to all league VIPs so the leagues will be updated regularly on the health of the leagues.

A training/certification plan was presented by Mr. Weinerth and Mr. Marquez. The training/certification is designed to not only increase the level of knowledge, but to direct leagues and personnel into a more professional attitude. Mr. Derek Barraza stated support for the concept and the direction presented but encouraged a professional approach to the training design and development. Some discussion revolved around the cost and how that should be charged to registrars and/or the leagues. Mr. Barraza will provide references to Mr. Marquez for training development work.

TOPSoccer Update. Presented by Ms. Sandy Castillo. *See written report.* Ms. Castillo noted the Region IV meeting was among the best meetings for TOPSoccer. Ms. Castillo noted TOPSoccer children do not have many opportunities for events and competitions. She is trying to make such opportunities more available for disabled children in Cal South. Benefits of these types of events for the children include raising awareness of the program and inviting more involvement by parents and other organizations. The goal is stronger, better programs for the benefit of the special needs children.

SYRA Update. Presented by Mr. Heros Baghoumian. *See written report.* Mr. Baghoumian noted the Region IV meetings went well and Cal South referees were recognized there and at the Far West Regionals as among the best. Mr. Baghoumian is taking 40 referees to next year's Far West Regionals and 25 to the ODP tournament.

An annual fiscal report from the State Referee Committee (SRC) was distributed by Mr. Baghoumian. Mr. Doty noted Cal South has oversight responsibilities; USSF sanctioning of the SRC gives youth 50% responsibility for the oversight of the committee. Cal South has not been diligent enough in exercising their oversight responsibility and has not been receiving reports. Mr. Goldman agreed the SRC report provided is deficient from an accounting and auditing point of view.

Motion #4 Mr. Gallup moved Cal South, in keeping with our oversight responsibilities, ask the SRC for a semi-annual report with financial reports to include financial information to be determined by the Cal South Treasurer and SYRA. Ms. Shoemake seconded.
Motion passed unanimously with Mr. Doty abstaining.

Tournaments Update. Presented by Mr. Frank Sanford. *See written report.* Mr. Sanford notes there are 73 tournaments up for approval and one existing tournament requesting a change in dates. The Southern California King Classic from the OJSC organization has asked for a change

in their previously sanctioned dates for July of 2007. Since the tournament has not provided assurance of referee contracts and other logistics, the change will be tabled until next month after staff investigation can be completed. Not all tournaments submitted had completed all of the sanctioning requirements, so those tournaments were held over until the next scheduled meeting.

Motion #5 Ms. Lois Sanford moved the following tournaments from the list for District 7 be approved for sanctioning:
- CVU Tournament of Champions in May 2007
- Eagles Classic in June 2007
- Central Coast Condors Fun in the Sun in June 2007
- Cool Summer Cup 2007 in July 2007
- North vs. South Summer Classic in August 2007
- 2007 Thousand Oaks Classic in August 2007
- Simi Valley Labor Day Invitational in September 2007
Mr. Gallup seconded.
Motion approved unanimously.

Motion #6 Ms. Ann Shoemake moved the following tournaments from the list for District 6 be approved for sanctioning:
- Brigade Invitational in May 2007
- Brigade Invitational in December 2007
Mr. Goldman seconded.
Motion approved unanimously.

Motion #7 Mr. Mullen moved the November Classic tournament in November 2007 be approved for sanctioning.
Mr. Goldman seconded.
Motion approved unanimously with Ms. Shoemake recused due to her involvement as tournament director.

Motion #8 Mr. Mullen moved the following tournaments from the list for District 2 be approved for sanctioning:
- Southern California Beach Soccer Championship in May 2007
- Carlsbad Cup in June 2007
- San Diego Surf Cup XXVII in July/August 2007
- Encinitas Rotary Cup in August 2007
- Surf Thanksgiving Tournament in November 2007
- San Diego Surf College Cup 2007 in November 2007
- San Diego Surf Cup XXVIII in July/August 2008
- San Diego Surf College Cup 2008 in November 2008
Ms. Shoemake seconded.
Motion approved unanimously with Mr. Dawson recused due to his involvement with Surf Cup and the Surf Soccer Club.

Motion #9 Mr. Doty moved the Mission Viejo Invitational tournament in August 2007 from the list for District 3 be approved for sanctioning:
Mr. Gallup seconded.
Motion approved unanimously with Ms. Anna Murphy recused due to her involvement as tournament director.

Motion #10 Ms. Anna Murphy moved the following tournaments from the list for District 3 be approved for sanctioning:

- Irvine Memorial Classic in May 2007
- Cerritos Memorial Challenge Cup in May 2007
- Eclipse College Showcase in May 2007
- Irvine Summer Classic in June 2007
- 4th of July California Cup in July 2007
- Wolfpack Invitational in July 2007
- Slammers Futbol Classic in July 2007
- Canyon PSA Invitational in July 2007
- Rangers Sumer Classic in July 2007
- Oaks Polo Fields Classic in July 2007
- West Coast Futbol Classic in August 2007
- Blues Cup in September 2007
- 26th Annual Rich Bailey Girls Friendship in January 2008

Ms. Shoemake seconded.
Motion approved unanimously.

Motion #11 Mr. Gallup moved the following tournaments from the list for District 1 be approved for sanctioning:

- Charity Cup – Children’s Hospital in June 2007
- San Diego Pegasus Cup in June/July 2007
- Andrew Dobransky Memorial in July 2007
- Albion Cup Showcase in July 2007
- Premier Cup in August 2007
- Coronado Crown City Classic in August 2007
- Hotspurs Labor Day in September 2007
- Labor Day Forest Cup in September 2007
- San Diego Fall Classic in November 2007
- Coronado Holiday Cup in November 2007

Mr. De Leon seconded.
Motion approved unanimously.

Motion #12 Ms. Sanford moved the following tournaments from the list for District 4 be approved for sanctioning:

- Long Beach Soccer Club Pyramid Cup in July 2007
- California Sun & Surf International in August 2007

Mr. Gallup seconded.
Motion approved unanimously with Mr. Barraza absent as well as recused due to involvement in the tournaments.

Mr. Goldman asked about the Risk Management status for all tournament directors and if we have any assurance this is being accomplished. Mr. Sanford stated it has not come up before but that it can be added to the tournament application. The Board consensus is to include that on the tournament application form as it is a requirement of the association’s risk management policy.

Ms. Murphy asked about the sanctioning for small sided tournaments. There has been at least one incident where a small sided tournament was cancelled and the teams did not receive a

refund. Mr. Sanford explained that Cal South sanctioning is the key. All association members need to see if a tournament is sanctioned or not and that leagues and teams can be in violation of our rules and insurance by attending a non-sanctioned event.

Ms. Shoemake asked about the process for review and sanctioning approval for tournaments. The newer process of having all applications come to the State Office first is not as easy as had been anticipated. Ms. Murphy agreed. However, it was noted each District Commissioner has the ability to handle the process as makes sense for their district.

Risk Management Update. *See written report.* Mr. Weinerth noted a laptop computer has been purchased for Risk Management and issues reported in the written report concerning new secure website mailboxes have been resolved.

PAD Update. *See written report.* Mr. Weinerth noted the research on the recording device and that the purchase of two machines will fit within the budget for the items.

State Tournaments Update. Presented by Mr. David Lamb. *See written report.* State Cup and National Cup entries are running behind previous numbers at similar dates. However, Mr. Lamb believes the numbers may be shorter than last year but still within reasonable expectations.

Mr. Mullen suggested the roster freeze for State Cup and National Cup be set at seven days prior to the first day of play rather than the 14 days presently. The staff will look at alternatives and present to the Board at the next meeting. Mr. Lamb asked the Board to review the rules prior to the end of State Cup in the spring so we can modify the rules for both State Cup and National Cup for 2008.

A vote was taken on the standing motion to receive and file all written reports and it was approved unanimously.

The District Commissioners met previously and had some issues to report to the Board. Training and/or finding some way to ensure Directors of Coaching are knowledgeable of Cal South rules was discussed. The District Commissioners also discussed team transfers and rules associated with club affiliation.

A general discussion on State Registrars and various ramifications was engaged. Differences in the methods of operations of one club vs. another and one district vs. another district were discussed.

Ms. Murphy raised the issue of the ODP fee charged per team on tournaments. A discussion ensued about the reasons for the subsidy and the longevity of the fee. It was noted by the Treasurer that the ODP subsidy funds are directly traceable to the ODP budget. However, no changes can be made in the subsidy until the next fiscal year.

Mr. Goldman presented the draft Conflict of Interest Disclosure Form and an example that he had completed for himself. *See form.* Mr. Goldman noted our attorney had input as well as the Code of Ethics committee. Handling of the form will be in the office by Mr. Weinerth with an example posted on the website. Forms will be completed now and upon the new hire or appointment with the annual update to be accomplished at the AGM. Discussion included privacy issues and the means of managing the forms.

Motion #13 Mr. Mullen moved the Conflict of Interest Disclosure Form be approved as presented. Mr. De Leon seconded.
Motion passed unanimously.

Motion #14 Mr. De Leon moved to enter Executive Session to discuss personnel matters and strategic planning at 3:28 pm. Mr. Doty seconded.
Motion passed unanimously.

Returned from Executive Session at 4:48 pm.

Meeting adjourned at 4:49 pm.